Subject: BQC-Supply & Installation of Backup Appliances at PR & DR DC of Gujarat Gas ltd with Licenses for a period of Five years.

Sr No	Criteria	Supporting documents
1	Bidder must be an original Equipment Manufacturer (OEM) OR an authorized system integrator of sale, support and service of the OEM for the Backup Solution& all License including security. Bidder must have back to back OEM support, till the contract period. 1. The OEM and bidder/bidder parent should have office in India and should be able to support project in India during the contract period.	1. For GEM bids, OEM authorized letter issued to participate in GEM bids for the required product shall be submitted for supply and support with original parts, PAN India during the warranty period. 2. For other Bids, OEM Authorization letter with clear mention of GGL bid number for the required product shall be submitted for supply and support with original parts, PAN India during the warranty period. Bidders to mention Tender /Bid id in the Authorization letter.

<table>
<tr>
<td>2</td>
<td>Bidder shall have at least ANY of the following experience of having successfully carried out supply and installation of Backup Solution including Licenses during the last 3 years reckoned from the month in which this tender is published:
<table>
<tr><td>a</td><td>Three similar completed supply orders, each with Backup Solution & Licenses quantity not less than</td><td>0.25Cr</td></tr>
<tr><td>b</td><td>Two similar completed supply orders, each with Backup Solution & Licenses quantity not less than</td><td>0.32Cr</td></tr>
<tr><td>c</td><td>One similar completed supply order with Backup Solution & Licenses quantity not less than</td><td>0.50Cr</td></tr>
</table>
</td>
<td>
• GGL associated Bidder (Existing and Previously) : Submit GGL issued PO/WO for fulfillment of criteria.
• GGL non-associated Bidder: Bidder shall submit the copy of Purchase Order/Work order/Contracts for fulfilment of the criteria specified herein and shall submit the corresponding satisfactory work completion certificate / any other proof as documentary evidence towards adherence to the criteria specified herein.
</td>
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<tr>
<td>3</td>
<td>Bidders shall provide confirmation that the Proposed Backup Solution should not go ‘End of Sale’ in next 5 years and should not go ‘End of Support’ in next 7 years from the date of Bid submission</td>
<td>• Undertaking signed by authorized signatory of the OEM, clearly mentioning about the confirmation of ‘End of Sale’ and ‘End of Support’. As per format provided in Annexure 1</td>
</tr>
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<td>4</td>
<td>Financial Criteria:

(1) Bidder shall have minimum Annual Turnover of Rs.1.0 Cr in any of the preceding three financial years to be reckoned from the Tender publishing date.

(2) Bidder shall have a minimum Working Capital of Rs. 20 lacs for the last audited financial year

(3) Bidder’s Net Worth as per the last audited Financial statement shall be Positive.</td>
<td>• Bidder shall submit following documents as the documentary evidence toward adherence to the criteria specified herein:

1. Chartered Accountant Certificate with UDIN confirming annual turnover, working capital & net worth as per criteria specified herein
Note:

I. If the bidder’s working capital is inadequate, the bidder shall furnish a letter from any bank approved by Government of Gujarat for submission of Bank Guarantee as per relevant GR applicable at the time of Tender published date, confirming the availability of the line of credit for the working capital requirement as specified herein.

I. If audited financial report of Last FY is not available, then preceding Financial Year shall be considered and relevant documents shall be provided.
I. If audit report is not applicable as per Income Tax Rules, in such cases bidder to</td>
</tr>
</table>

		submit, full income tax return along with CA certification with UDIN number mentioning Networth positive from Audited Balance Sheets a) "Profit offered for tax" in Income Tax Return for respective year/years to be made part of the CA certificate. CA to certify that the vendor has opted for presumptive taxation scheme under relevant section of the Income Tax Act, 1961 in the respective year/years and the turnover reported in the return of income filed with the Income Tax Department are matching. **Refer Annexure -2**

BQC Notes (Most Important):

1. Bidder shall submit all supporting documents in English language only. In case the certificates/ documents are in a language other than English, translated documents of the same, duly attested by a third-party agency, shall however be submitted along with the technical bid
2. Bidder shall submit all qualification documents (preferably color scan copy) as mentioned above on N-procure. No additional documents in the physical form shall be considered.
3. All qualification documents as mentioned above falls under rejection category and non-submission of any of the requisite documents shall make the bid liable for rejection summarily.
4. For Bidder associated with GGL, Documentary evidence for work completion (i.e. Invoice / Inspection Release Note / Completion Certificate / Performance Certificate) against Gujarat Gas Limited Purchaser Order/ Work order/ contract is not require. However, the same will be verified by GGL internally and Technical evaluation will be carried out by GGL as per criteria considering submitted PO/work order/contract.

5. Bidder is suggested to submit the documents which have been already verified by GGL/GGL appointed consultant in previous tenders, if any. In case of submission of documents which have been not verified by GGL/GGL appointed consultant in previous tender, Bidder is suggested to submit the document for which issuing authority is accessible and responsive.
6. Bidder shall submit contact details (other than GGL) of document issuing authority with minimum as Name & Designation, Office address, Email address and Contact Number
7. Documents shall be submitted in line with BQC requirement only.
8. Only those documents which are sufficient for qualification shall be uploaded. Extra documents shall be avoided.
9. In case of composite works (i.e. works comprising of more than one discipline) which included the qualifying work stated above, then the value of such qualifying work out of total value of completed composite work, shall be considered for the purpose of evaluation.
10. Consortium / Joint Venture bids are not acceptable. Experience as a member of consortium / Joint Venture shall not be considered. Experience of the bidding entity shall only be considered. In-house work experience (or where the sub-contractor and owner belong to the same organization) shall not be considered as a valid experience for the purpose of evaluation.

CHECKLIST FOR BIDDERS

Sr. No	Supporting Documents to be submitted	Submitted in Technical Bid (Yes/ No)
1	**Technical Criteria- 1 Check list**	
1.a	**In case of the bidder being the Authorized Service Partner (ASP):** Authorization letter mutually binding the OEM and ASP, which is duly signed by the respective Authorized Signatory as per Criteria and **tender id**	
2	**Technical Criteria- 2 Check list**	
2.A	**GGL associated Bidder (Existing and Previously):** Submit GGL issued PO/WO as per criteria. Bidder has to submit POs with following minimum supplied quantity: 0.50 Cr. in single PO **or**	

Sr. No	Supporting Documents to be submitted	Submitted in Technical Bid (Yes/ No)
	0.32 Cr. in 2 PO (each) **or** 0.25 Cr in 3 PO (each)	
2.B	**GGL non-associated Bidder:** Submit PO/WO issued by end client as per criteria. Bidder has to submit POs with following minimum supplied quantity: - 0.50 Cr. in single PO **or** 0.32 Cr. in 2 PO (each) **or** 0.25 Cr. in 3 PO (each)	
2.C	**GGL non-associated Bidder:** Submit Work completion certificate/ Inspection release against submitted PO/WO as per criteria reflecting min. below details but not limited to- Completion certificate/Inspection release note shall contain PO no./ Service order no./ contract no, date of completion, quantity, make etc.	
3	**Technical Criteria-3 Check list**	
3.A	Undertaking signed by authorized signatory of the OEM of Software Defined Backup appliance, clearly mentioning about the confirmation of **'End of Sale'** and **'End of Support'**	
4	**Financial Criteria -4 Check list**	
4.A	**All Bidders (GGL associated as well as non-associated):** CA certificate with UDIN numbe mentioning Turn over from Audited Balance Sheets from any of preceding Five financia years i.e. any one of FY 20-21, FY 21-22, FY 22-23, FY 23-24 and FY 24-25	
4.B	**All Bidders (GGL associated as well as non-associated):** CA certificate with UDIN number mentioning Working Capital from Audited Balance Sheets. i.e. FY 23-24, if audited balance sheet is not available for FY 24-25, bidder shall submit CA certificate for FY 23-24.	
4.C	**All Bidders (GGL associated as well as non-associated):** CA certificate with UDIN number mentioning Networth from Audited Balance Sheets. i.e. FY 23-24, if audited balance sheet is not available for FY 24-25, bidder shall submit CA certificate for FY 23-24	
4.D	**All Bidders (GGL associated as well as non-associated) :** If audit report is not applicable as per Income Tax Rules- Submit full income tax return along with CA certification (with UDIN) incorporating additional as below. a) "Profit offered for tax" in Income Tax Return for respective year/years to be made part of the CA certificate. b) CA to certify that the vendor has opted for presumptive taxation scheme U/s 44AD of the Income Tax Act, 1961 in the respective year/years and the turnover reported in the return of income filed with the Income Tax Department are matching	

Annexure-1

Date _____

To,

Office No. 4 & 5, Ground Floor,
IT Tower -2, Infocity,
Gandhinagar – 382009
GUJARAT

Tender Ref. No. _____

Subject: Confirmation letter from OEM/Bidder w.r.t the proposed Backup Solution with Licenses.

Dear Sir,

This is with reference to above referred tender, we …… confirm that the proposed Backup Solution **MAKE:…….** and **MODEL NO:…….** shall not reach "**END OF LIFE"** in next 5 years and **"END OF SUPPORT** " in next 7 years from the date of Bid submission .

Thanking you.

Authorized Signatory

For _____

Annexure-2

CERTIFICATE FOR FINANCIAL CAPABILITY OF THE BIDDER

(This certificate is to be submitted on the letter head of Chartered Accountant/CPA.)

We have verified the Audited Financial Statements and other relevant records of
M/s ..... (Name of the bidder) and certify the following:

A. AUDITED ANNUAL TURNOVER OF PRECEDING THREE FINANCIAL YEARS:

Year	Amount (Currency)

Year1:		
Year2:		
Year3:		

B. NET WORTH TO BE POSTITIVE AS PER AUDITED FINANCIAL STATEMENT OF PRECEDING FINANCIAL YEARS…….

Description	Amount (Currency)
Net Worth	
Net Worth	

C. WORKING CAPITAL AS PER AUDITED FINANCIAL STATEMENT OF PRECEDING FINANCIAL YEAR……

Description	Amount (Currency)
Working Capital	

Name of Audit Firm:
Chartered Accountant:
Date:
Membership no.:
UDIN:

Signature of Authorized signatory]
Name:
Designation:
Seal:

(SIGNATURE OF BIDDER WITH SEAL)